

# Schedule of Sessions

## ESA 2006 Annual International Meeting – Atlanta

### Friday Morning

<b>9:00 – 10:00</b>	<b>Plenary Lecture Charles Plott “The Basic Laws of Markets: Applications of Laboratory Experimental Methods in Economics</b>										
Chair:	Charles Noussair										
<b>10:30 – 12:15 PM</b>	<b>Auctions I</b>	<b>Coordination I</b>	<b>Public Goods I</b>	<b>Individual Decisions I</b>	<b>Industrial Organization and Markets I</b>	<b>Labor Economics I</b>					
Chair	David Cooper	Timothy Cason	Gary Charness	Monica Capra	Douglas Davis	Cary Deck					
<b>Mark Isaac,</b> Svetlana Pevnitskaya, Kurt Schnier	Bidder Behavior in Multiple-Good Sealed Bid Auctions	Andreas Nicklisch	(Un)learning myopia: An experimental study of learning under minimal information	<b>Gary Charness,</b> Chun-Lei Yang	Endogenous Group Formation and Public Goods Provision	Elizabeth Potamites <b>Bei Zhang</b>	Emotions, Ambiguity and Advice among Small-scale Investors in China	Thomas Noe Michael Rebello <b>Thomas Rietz</b>	Product Market Reputation and Capital Acquisition: An Experimental Study	<b>Cary Deck,</b> Amy Farmer, Dao-Zhi Zeng	Arbitration and Bargaining Across the Pacific
<b>David Cooper</b> Hanming Fang	Understanding Overbidding in Second Price Auctions	Aric Shafran	An Experimental Analysis of Choice in the Presence of Interdependent Risks	<b>Wafa Hakim</b> Utteeyo Dasgupta	An experimental analysis of teamwork and open-source software	<b>Scott Rick</b> Cynthia Cryder George Loewenstein	Conflicts Between Affect and Deliberation among Spendthrifts and Tightwads	Douglas Davis	Pure Numbers Effects and Market Power: New Results from Near Continuous Posted-Offer Markets	<b>Ninghua Du</b> <b>Maros Servatka</b>	Shocks and Relationships
<b>Katerina Sherstyuk</b> Jeremy Dulatre	Is collusion easier for bidders in sequential than in simultaneous multi-unit auctions?	<b>Timothy Cason</b> Vai-Lam Mui	Communication and Coordination in the Collective Resistance Game	Paul Ferraro	Public Goods Experiments Tell Us Little About Contributions to Public Goods	<b>Elizabeth Watson</b> Rajiv Sarin Brit Grosskopf	An Experimental Test of Case-Based Decision Theory	<b>James Wolf</b> Thomas E. Portegys	Technology Adoption in the Presence of Network Externalities: A Web-Based Classroom Game	Brandts, J. <b>Carlos Solá</b>	Nepotism and its Effects on Behavior: An Experimental Study
<b>Alexander Brown</b> Heidi Kamp Charles R. Plott	The Nature of Collusion Facilitating and Collusion Breaking Power of Simultaneous Ascending Price and Descending Price Auctions					Gregory Berns, <b>Monica Capra,</b> Charles Noussair	The Predictive Power of Theories of Decision Making with Negative, Non-Monetary Rewards			<b>Mark Owens</b> John H. Kagel	<a href="#">Minimum Wage Restrictions and Employee Effort in Labor Markets with Gift Exchange Present</a>

**Friday Afternoon**

**12:45 – 2:15PM** **Special Session on Non-Human Primates: Michael Platt and Sarah Brosnan**  
Chair: Monica Capra

**2:45 – 4:30 PM** **Auctions II**      **Social Preferences I**      **Public Goods II**      **Individual Decisions II**      **Industrial Organization and Markets II**      **Asset Markets I**  
Chair      Joseph Wang      Andreas Ortmann      Enrique Fatas      Daniel Houser      David Reiley      Thomas Rietz

Joseph Tao-Ji Wang	The eBay Market as Sequential Second Price Auctions---An Experimental Investigation	Marco Castillo <b>Ragan Petrie</b>	Prejudice and the Perpetuation of Differences: Experiments Exploring Sorting	<b>Enrique Fatas</b> Antonio Morales,	An experimental analysis of blind punishment on non-verifiable behavior	Seda Ertac	The Value and Acquisition of Ego-Relevant Information	<b>David Reiley</b> (six other coauthors )	<a href="#">Price Discrimination and Resale: A Classroom Experiment</a>	Joyce E. Berg George R. Neumann <b>Thomas Rietz</b>	Searching for Google's Value: Using Prediction Markets to Forecast Market Capitalization Prior to a
Yasuyo Hamaguchi Masayuki Ishimoto, <b>Yuji Kimura</b> Toshiko Suzuki,	An Experimental Study of Procurement Auctions with Leniency Programs	Viteslav Babicky <b>Andreas Ortmann</b> Vilem Semerak	The willingness to contribute when incomes are earned and stratified	Martin Kocher Peter Martinsson <b>Martine Visser</b>	Does stake size matter for cooperation and punishment?	Anup Malani <b>Daniel Houser</b>	Expectations mediate objective physiological placebo effects	<b>Shakun Datta</b> Emmanuel Dechenaux	Price Leadership and Firm Size Asymmetry: An Experimental Analysis	Juergen Huber	When better forecasting abilities can be harmful – results from an experimental financial market
<b>Sascha Fullbrunn</b> Abdolkarim Sadrieh	Second Price Candle Auctions	Sven Fischer	<a href="#">Inequality Aversion in Ultimatum Games with Asymmetric Conflict Points -- A Theoretical and Experimental Analysis</a>	<b>Carl Mellstrom</b> Magnus Johannesson	Crowding Out in Blood Donation: Was Titmuss Right?	Helga Fehr-Duda <b>Marc Schürer</b> , Renate Schubert,	<a href="#">What determines the shape of the probability weighting function?</a>	<b>Robert Gazzale</b> Tapan Khopkar Hyejin Rho	Providing Incentives to Gossip about Sellers. An Experimental Study	<b>Gunduz Caginalp</b> Vladimira Ilieva	<a href="#">The dynamics of trader motivations in asset bubbles</a>
Kan Takeuchi, <b>John Lin</b> Yan Chen, Tom Finholt,	Shake it up baby: scheduling with combinatorial auctions									<b>Ernan Haruvy</b> <b>Yaron Lahav</b> Charles Noussair	Traders' Expectations in Asset Markets: Experimental Evidence

**5:00 – 6:00 PM** **Plenary Lecture James Andreoni**  
"Revealed Preference"  
Chair: Ragan Petrie

**Saturday Morning**

**9-10 AM** **Plenary Lecture Jordi Brandts:**  
"On Overcoming Coordination Failure"

Chair Susan Laury

**10:30 – 12:15PM** **Social Preferences II** **Cooperation I** **Public Goods III** **Individual Decisions III** **Labor Economics II** **Games I**  
Chair James Cox Jean-Lois Rulliere Rachel Croson Barry Sopher Sandra Maximiano Jamie Brown-Kruse

Erte Xiao	<a href="#">Emotion Expression and Fairness in Economic Exchange</a>	<b>Jean-Lois Rulliere</b> NICOLAS JACQUE MET	Competition and Cooperation with Black Sheep: an experimental study of denunciation.	Jen Shang <b>Rachel Croson</b>	Field Experiments in Charitable Contribution: The Impact of Social Influence on the Voluntary Provis	<b>Barry Sopher</b> Gary Gigliotti Jeff Birchby	Consistency and Aggregation in Individual Choice Under Uncertainty	<b>Sandra Maximiano</b> Randolph Sloof Joep Sonnemans	Gift exchange and the separation of ownership and control	Richard Ericson Haiyong Liu, Craig Landry, <b>Jamie Brown-Kruse</b> Lester Zeager	An Experimental Test of the Theory of Moves
<b>Yan Chen</b> Sherry Li Xin	<a href="#">Measuring Identity</a>	John Lightle	In Defense of Decision-Making Groups: An Analysis of the Hidden Profile Problem with Explicit Incent	Dmitry Shapiro	<a href="#">Separating Non-Monetary and Strategic Motives in Public Good Games</a>	<b>Lava Yadav</b> James Murphy Tom Stevens	Prediction Mechanism: An Alternative to the Contingent Valuation Methodology	Armin Falk <b>David Huffman</b> Uwe Sunde	The Relevance and Implications of Imperfect Self-Knowledge for Search	<b>George Joseph Barry Sopher</b>	Information Processing in Strategic Environments: Herds and Cascades in Markets with Sequential Bids
<b>James Cox</b> Klarita Sadiraj Vjollca Sadiraj	Implications of Trust, Fear, and Reciprocity for Modeling Economic Behavior	Sebastian Goerg <b>Gari Walkowitz</b>	The Janus Face of Cooperation - First Kiss and War of the Roses	Emrah Arbak <b>Marie Claire Villeval</b>	Endogenous Leadership - Selection and Influence	<b>Donald Dale</b> Jeffrey Rudski	The Supply of Rationality Slopes Upward	<b>Dorothea Alewell</b> Andreas Nicklisch	Co-Employment of Permanent and Temporary Workers: Fairness Concerns and Social Comparison under Mult	<b>Niels Christensen,</b> Anders Poulsen	Commitment in Bargaining - Do People Make Use of It?
		<b>Nicholas Burger</b> <b>John Lynham</b>	Manufacturing Consent: A Test of Censorship in Cooperation Games			John Dickhaut Radhika Lunawat Kira Pronin <b>Jack Stecher</b>	Decision Making without Probabilities				

Saturday Afternoon

12:30 – 1:30PM Executive Committee Meeting

1:45 – 3:30PM	Social Preferences III	Cooperation II	Public Goods IV	Individual Decisions IV	Asset Markets II	Games II					
Chair	Laura Razzolini	Erin Krupka	Paul Healy	Catherine Eckel	Juergen Huber	Asen Ivanov					
Eberhard Feess <b>Laura Razzolini Sudipta Sarangi</b> Christoph Schumacher	A Complete Analysis of Motives for Giving in Dictator Games	Gabriele Camera <b>Marco Casari</b>	Andreas Lange John List <b>Michael Price</b>	Using Tontines to Finance Public Goods: Back to the Future?	<b>Catherine Eckel</b> Cathleen Johnson Angela Milano Christian Rojas	<a href="#">Does Less Complex Accounting Improve Price Efficiency In Conditions That Encourage Price Bubbles?</a>	<b>Peter Dursch</b> Albert Kolb Jörg Oechssler Burkhard C. Schipper				
<b>Yan Chen</b> Max Harper Joe Konstan Xin Sherry Li	<a href="#">Social Information and Contribution to Online Communities: A Field Experiment on Movielens</a>	If you wanna rip them off, give them a voice! - On the Effects of Participation and Influence in a Power-to-Take Experiment	Paul Healy	Belief Learning in an Unstable Infinite Game	Geir Asheim	Procrastination: Welfare effects of partial naïveté	<b>Jean-François Gajewski</b> DINH Thanh Huong	Do individual investors follow financial analysts' forecasts? An experimental approach	Strategic Play and Risk Aversion in One-Shot Normal-Form Games: An Experimental Study		
<b>Antonio Morales</b> Enrique Fatás	Voting on Giving	<b>Erin Krupka</b> Roberto Weber	The action-evaluation model of norms	<b>Maria Claudia Lopez</b> James Murphy John Stranlund	Comparing the effectiveness of external regulation and social emotions to enhance cooperation: Exper	Noah Myung	Ambiguity Aversion in Asset Market: Experimental Evidence for Home Bias	<b>Martin Casal Iglesias Jolanda Ygosse Battisti</b> Julia von Maltzan Pacheco	<a href="#">Why do Brazilian investors allocate so little of their investments to stocks? An experimental study on the investment allocation behavior of the Brazilian investor.</a>	Juergen Eichberger David Kelsey <b>Burkhard Schipper</b>	Granny versus Game Theorist - Ambiguity in Experimental Games
						Hanke, Michael <b>Juergen Huber</b> Kichler, Michael Sutter, Matthias	Possible effects of a Tobin-tax of financial marmets - and experimental study	Tao Li	The Moral Responsibility behind a Lie		

**Saturday Afternoon continued**

<b>3:45 – 5:15 PM</b>	<b>Social Preferences IV</b>	<b>Voting</b>	<b>Policy Experiments</b>	<b>Macroeconomics and Development</b>	<b>Contracting</b>	<b>Games III</b>					
Chair	Mary Rigdon	Arte Zillante	Ann Gillette	Lata Gangadharan	Timothy Salmon	Robert Gazzale					
James C. Cox <b>Vjollca Sadiraj</b>	Efficiency, Equity and Inequality Aversion	Arte Zillante	A Comparison of Generalized Plurality and Cumulative Voting  Lucy Ackert <b>Ann Gillette</b> Jorge Martinez-Vazquez Mark Rider	Experimental Evidence for Tax Policy Design	Timothy Cason <b>Lata Gangadharan</b> Pushkar Maitra	Peer Monitoring and Moral Hazard in a Laboratory Microfinance Experiment	Kislaya Prasad <b>Timothy Salmon</b>	<a href="#">Self Selection and Market Power in Risk Sharing Contracts</a>	<b>Robert Gazzale</b> Christopher Geissler	The Effect of Imitation in Learning to Play Nash. An Experimental Study	
<b>Juan Camilo Cardenas</b> Rajiv Sethi, Alejandro Gaviria, Natalia Candelo,	Discrimination in the Provision of Social Services to the Poor: A Field Experimental Study	<b>Calvin Blackwell</b> Peter Calcagno	An Experimental Investigation of Primary Choice and Voter Turnout	E. Fatas <b>J. A. Lacombe</b> F. Lagos A.I. Moro-Egido	Consumption, savings and retirement decisions	<b>Tomomi Tanaka</b> Colin Camerer	Quantal Response Equilibrium Models of Growth Economies with Poverty Trap	Jordi Brandts Arno Riedl <b>Fran Van Winden</b>	<a href="#">Competition and Well-being</a>	Pedro Rey-Biel	Equilibrium Play and Best Response to (Stated) Beliefs in Constant Sum Games
<b>Mary Rigdon</b> Keiko Ishii Shinobu Kitayama Motoki Watanabe	Minimal Social Cues in the Dictator Game	<b>John Duffy</b> Margit Tavits	Beliefs and Voting Decisions: A Test of the Pivotal Voter Model	<b>Daniel Clowes</b> John Tisdell Geoff McDonald	Point-nonpoint water quality trading: the effects of stochastic abatement and banking	Federico Bonetto <b>Maurizio Iaccopeta</b>	<a href="#">Idiosyncratic Technological Shocks and Wealth Distribution</a>	<b>John Hamman</b> Roberto Weber George Loewenstein	Self-Interest Through Agency	<b>Andreas Ortmann</b> Michal Ostadnický Ondrej Rydval	Three Very Simple Games (And What It Takes to Solve Them)
		<b>Lauren Feiler</b> Jacob Goeree Leeat Yariv	Selective Exposure in the Lab	<b>Charlotte Duke</b> Lata Gangadharan	Salinity in Water Markets: An Experimental Investigation of the Sunraysia Salinity Levy, Victoria Au	<b>Mohamed Sedikki</b> Mohamed Ayedi Chokri Mamorli	Group formation and Social ties in group lending, the experimental case.				
<b>5:30 – 6:30 PM</b>	<b>ESA Business Meeting</b>										
Chair	John Kagel										

**Sunday Morning**

**9:00 – 10:45 AM**      **Auctions III**      **Coordination II**      **Public Goods V**      **Individual Decisions V**      **Industrial Organization and Markets III**

Chair:      Jeanette Brosig      John Duffy      Howard Margolis                     Lluís Bru

<p>Oliver Kirchkamp <b>J. Philipp Reiss</b> Karim Sadrieh</p>	<p>The role of income-risk in first-price auctions: New experimental evidence</p>	<p>Tao Li</p>	<p>Why Cheap Talk is Effective: Intention or Convention?</p>	<p>Howard Margolis</p>	<p>Making sense of puzzling failures of cooperation</p>	<p><b>Tim Capon</b> John Tisdell</p>	<p>An experimental comparison of investment decisions under risk and ambiguity with and without trade</p>	<p><b>Lluís Bru</b> Rosario Gómez José M. Ordóñez Carles Solà</p> <p><a href="#">An Experimental Analysis of Buyer Power</a></p>
<p><b>Jeannette Brosig</b> Werner Gueth Torsten Weiland</p>	<p>Let's Talk about Bidding! - Coordination Mechanisms in Procurement Auctions -</p>	<p>Roberto Weber John Hamman <b>Scott Rick</b></p>	<p>Solving coordination failure with group-level incentives</p>	<p>Robert Letzler</p>	<p><a href="#">Free Riding Types and Machiavellianism in Public Goods Experiments</a></p>	<p><b>David Dickinson</b> Sean P.A. Drummond</p>	<p><a href="#">The Effects of Total Sleep Deprivation on Bayesian Updating</a></p>	<p>Christian Rojas</p> <p>The Role of Demand Information and Monitoring on Collusion: An Experimental Assessment</p>
<p><b>Susan Rose</b> John H. Kagel</p>	<p>Bidding in Almost Common Value Auctions: An Experiment</p>	<p><b>John Duffy</b> Jack Ochs</p>	<p>Equilibrium Selection in Entry Games: An Experimental Study</p>	<p>Brian T. Kench <b>Robert Beekman</b> George Wynn Neil B. Niman / Michael Casson</p>	<p>Leadership Models and Observations from Public Goods Experiments</p>	<p><b>Erin Krupka</b> Mel Stephens</p>	<p>Is The Discount Rate A Stable Preference Parameter?</p>	<p>Rimvydas Baltadounis</p> <p><a href="#">Efficiency in Deregulated Electricity Markets: Offer Cost Minimization vs. Payment Cost Minimization</a></p>
<p><b>Sudeep Ghosh</b> Surajeet Chakravarty</p>	<p>Explaining Sunk Cost Fallacy through Evidence from Auction Experiments</p>			<p><b>Erte Xiao</b> Daniel Houser</p>	<p><a href="#">Public Implementation Eliminates Detrimental Effects of Punishment on Human Cooperation</a></p>			<p>Hammad Siddiqi</p> <p>Is IPO Underpricing a Convergence Issue? Some Experimental Evidence</p>

11:00 AM -12:15PM	Social Preferences V	Methodology and Meta-analysis	Trust	Games IV	Labor Economics III				
Chair	Carmit Segal	Daniella Puzzello	Gary Hecht	Martin Kocher					
<b>Brice Magdalou</b> Patrick MOYES	Does the Lorenz Curve Really Measure Inequality? An Experimental Investigation	Angela Stanton	The Games Experimental Economists Play	Steffen Huck <b>Gabriele Ruchala</b> Jean-Robert Tyran	Trust, Reputation, and Competition	<b>Martin Kocher</b> Matthias Sutter Florian Wakolbinger	Naïve advice and observational learning in experimental beauty- contest games	<b>Dipyaman Sanyal</b> Ernan Haruvy	Path Dependence in Other- Regarding Behavior
Muriel Niederle <b>Carmit Segal</b> Lise Vesterlund	Can Affirmative Action Improve Selection Into Competitive Environments? An Experimental Approach	Pablo Guillen <b>Robert Veszteg</b>	<a href="#">The subject pool bias in economic experiments</a>	Sudipta Basu, John Dickhaut, <b>Gary Hecht</b> Kristy Towry,	Recordkeeping and Exchange: Experimental Evidence	<b>Bodo Vogt</b> Stephan Schosser Rainer Schmidt Klemens Böhm	Strategic Properties of Peer-to-Peer Data Structures and Behavior of Human Peers	<b>David Bruner</b> Michael McKee , Rudy Santore	Equity Compensation and Managerial Fraud: A Principal- Agent Experiment
		C. D. Aliprantis G. Camera <b>Daniella Puzzello</b>	Latin squares in matching models	<b>Dimitri Dubois</b> Marc WILLINGER	Does trustee's identification lead to higher trust?	<b>Meghana Bhatt</b> Colin Camerer Read Montague	Neural Correlates of Cheap Talk Bargaining		